Website Design & Development Proposal

Prepared for: Berrece Andrews

Project: MemorialDayGetaway.com

Date: June 27, 2025

Project Overview

Thank you for considering us for your upcoming project. This proposal outlines the scope, features, and timeline for the creation of a custom website for the **Memorial Day Getaway**, an annual event focused on delivering unforgettable experiences through curated room, excursion, and event packages.

The website will serve as the central booking hub for attendees, offering a seamless and user-friendly experience from browsing to final payment. The key element of the site will be the **group booking and split payment functionality**, allowing parties to easily manage bookings and payments among their members.

Key Features & Functionality

✓ Core Booking System

- Room package listings with pricing, availability, and photos
- Excursion package selection with custom add-ons
- Event package bookings (concerts, day parties, nightlife experiences, etc.)
- Real-time inventory management for each package type
- Mobile-optimized, clean booking process for individual and group purchases

☑ Group Booking & Split Payment Functionality

- Ability to book packages as a group (select number of guests per room)
- Auto-calculated split payments based on group size
- Each group member receives a secure link to the shared booking
- Each member can view and manage:
 - Their payment status
 - Total group payment progress
- Upcoming payment deadlines
- Notifications/reminders for unpaid members
- Ability for admin (group leader) to manage and edit group info

User Accounts & Dashboard

- Registration and login for group leaders and individual users
- Dashboard for users to:
 - · Review bookings
 - View payment history
 - Manage personal and group details
 - Contact support

Admin Panel

- Dashboard for event organizers to manage:
 - Bookings and payment statuses
 - Inventory of rooms, excursions, and event tickets
 - User/group contact and communication
 - Custom coupon or discount codes
 - Exportable reports (CSV/PDF) for payments and registration logs

✓ Mobile-First Design

- Fully responsive design optimized for phones and tablets
- Fast-loading pages and mobile-friendly navigation
- Clean, modern, intuitive interface

Additional Features

- Contact form and FAQ section
- Countdown timer to event date
- Secure payment integration (Stripe or PayPal)
- Confirmation email receipts with booking summaries

Project Timeline

- Week 1: Project kickoff, discovery, sitemap and wireframes
- Week 2: Design mockups, backend development begins
- Week 3: Booking engine + group payment system setup
- Week 4: Testing, revisions, and launch

Estimated Completion: 3-4 weeks from deposit and kickoff meeting.

Investment & Payment Structure

Project Fee: \$3,250

This includes full website design, custom group booking & payment integration, mobile optimization, and backend admin panel.

Payment Terms:

50% Deposit: \$1,625 due upon approval to begin

50% Balance: \$1,625 due at project completion and before site goes live

Next Steps

To move forward, we'll:

- 1. Schedule a quick onboarding call to finalize technical needs and design preferences.
- 2. Issue an invoice for the deposit.
- 3. Begin the project immediately upon receipt of payment.

Contact

If you have any questions or would like to move forward, feel free to contact me directly:

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